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Research Article

Covid 19 Pandemic Impacts On Online Pharmacy And Offline Pharmacy With Reference To Mumbai Region

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ABSTRACT

The Organization (Who) declared COVID-19 a swine flu on March 11, 2020, ushering in a global medical emergency of unprecedented scope and magnitude. The approach by countries all over the world differed slightly, but the provisions of frontline universal health care were characterized as critical to the disease outbreak reaction. COVID-19 had also entailed changes in healthcare service delivery. Respirators are one example of a modification aimed to increase public and care worker safety. Pharmacy services, particularly pharmacy moves of care options, just haven't been immune to change, bringing with them it using set of challenges to consider. Pharmacy services had played a critical role there in situation, and there was a high demand for them. That was expanding both online and offline. Methods applied to limit the effects or downturn of COVID-19, like reduced clinical training or amended user laws, had already produced obtaining the best possible prescriptions the person must've been trying to take just before to arrival at the hospital more difficult, leading to greater rely on independent sources to fulfil medication histories. To limit interaction with patients in ambulatory health centres, liking has transitioned with the use of online vs. printed version treatments, internet shopping, and use of clinic to sleep programmes and other healthcare medication delivery services for discharge prescriptions. An There has been an increased initiative to rectify prescription drug buyout troubles untreated by utilising patient assistance programmes or other inpatient programmes to pay the expenses of treatments for COVID treated cases within certain contexts. This paper examines why COVID-19 must have influenced pharmacy clips of quality healthcare website demand supply there in India.

Purpose: A study is being conducted to determine the impact of the Covid 19 outbreak on online and offline pharmacies in the Mumbai region.

Keywords-Covid-19, Pharmacy services, online/offline pharmacy

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INTRODUCTION

P rontier caregivers were crucial in the fight towards COVID-19, despite the fact that understanding of certain occupations' activities has been erroneous across all levels. Thru out the outbreak, radiographers over the globe began giving interaction with patients and instead execute regular army responsibilities for their ages ranged, and that they are sometimes mowed down and underestimated, while combat practice area construction workers were also acclaimed. Aprns have been the most prevalent. Physical counsellors are economical, as indicated by their sustained supply of hospital labour despite legislative constraints placed as a consequence of the epidemic. Pharmacists have managed to relieve strain on the NHS by redirecting individuals away from hospitals due to a dearth of all other healthcare professionals at such a time. In hospitals, individuals are designated and inspected. Health practitioners aided health care throughout COVID-19 by offering inpatient care, medication management training, evaluating sick people for prolonged prescription restoration, conducting minor affliction counselling sessions, explaining misconceived notions about COVID-19 alternative treatments, and contributing to COVID-19 diagnostics. Hospital participants were involved in COVID-19 undertakings beside the hcps, practitioners, and respiratory therapists, and their responsibilities include controlling bottlenecks, constructing drug treatments, interacting in hospital iterations, translating research findings for COVID-19, reality show admissions for clinical studies, discovering new opioid painkillers, pharmacist suggestions, and antimicrobials governance. Once a vaccination is ready, managers will need to give further help to ensure community immunization. Physicians in COVID-19 really haven't immediately ceased to be workers, but they'll be recognised as such.

Doctors must mostly be designated regular army employees, particularly in the context of COVID-19. But there is no official definition of a contemporary warfare employee, there is indeed error in where to define crucial workers globally during an epidemic. Similarly, administrations throughout the globe disagreed about how and when to actualize responders' work throughout superbugs. While Zealand should have rewarded chemists for efforts during COVID-19, York, ever more populous metropolitan area in the United Kingdom, did not really even put hcps on the list of employees, a group includes colleagues with someone whom numerous aprons share a workspace. Physicians have also played front-line responsibilities in the neighbourhood and institutions, although they are not commonly acknowledged as such.

Doctors all across the globe are participating in COVID-19 and displaying their commitment to the people they work. As the COVID-19 epidemic has put worldwide health-care systems to the test, pharmacists have shown to be a critical element of them. Prescribers have supported the national plans to battle the epidemic while also helping patients continuing to get their drugs. While discussing about acute care medical, doctors have lately active interaction outside their specialty to aid in giving necessary effective care. It has aided in the creation of successful vaccinations and therapies, according to medical scientists. In summary, the nurse leader has exhibited skill, strength, bravery, and a dedication to giving the finest quality care. The Healthcare Union (FIP), which represents the drugstore industry globally, has a purpose to develop pharmaceutical by leasing pharmacist practise or innovation alone to the rest of the world. Using illustrations from many nations, this story illustrates how pharmacies reacted to the COVID19 problem.

E-pharmacy

An approved vendor, also known as a web dispensaries or messaging drug shop, is one that accepts orders through the Internet or delivers them by mail, home delivery, or perhaps a pharmacies portal. Conventional "brick and mortar" pharmacists usually have factory medication delivery systems, proper certification, and follow efficient delivery standards. Previously, handwriting recommendations were utilised for medication dissemination; nevertheless, with the emergence of e, medicines is also now done over social sites by providing online medicines, a practise form of e. It is also associated with online community pharmacies, computer drug store, cyber pharmaceutics, and telepharmaceutics. If the e-pharmacy model holds, it is predicted to have a 5-15 percentage influence on phrama income, with both primarily accessible to medications to an under demography. 6. This therefore provides a person with the possibility for availability.

The legal entity of e-pharmacy in Mumbai

There are several other Statutes in Maharashtra that control pharmaceuticals and toiletries. Nevertheless, many of these Conventions were quite ancient, predating the development of World Wide Web. As a result, the Information Systems Act of 2000 is used to start regulating o p, also as Painkiller and Cosmetic products Conduct of 1940, the Human medicines Regulation of 1945, the Pharmacist Act of 1948, the Chennai n Clinical Respond of 1956, and the Prescription painkillers and Wizardry Therapies Respond of 1954 start making no provisions for having to sell generic medicines. It seems that internet pharmaceutical companies are ignoring these age-old Acts in order to dodge them. According to the Dangerous drugs Act of 1940, a drugstore must have a legitimate drug licence in able to market a medication, and the pharmaceutical may only be provided with a proper medical recommendation. Schedules H and X medications are known as "restricted drugs" since they may only be purchased with such a doctors warrant from a qualified doctor. For logbook reasons, one version of the prescriptions must be retained at the drugstore for at least three weeks.

Consumer preference

Customer perception refers to a self liking for a certain product. A customer compares several alternate brands and goods before buying goods. It is usually judged by how satisfied they are with those. Various elements such as option, locality, opinion, cognition, and interaction will all have an influence when examining consumer trends.

Covid Impact on Online and Offline Pharmacies

Nevertheless, out over previous few centuries, this similar method of acquiring things has expanded, with the computer practically dominating over a business, but clients also commonly ordering prescriptions internet. In addition to typical particularly in the retail, internet dispensaries may pose risks when obtaining medications1. Due of the covid-19 shutdown, most people opt to get pain killers. The government has undertaken all steps to safeguard lives, such as closures, experiments, and exclusion, and instead treatments were used. Despite the fact that we are all aware that the infection is spreading all over the world, individuals minimise their outside activities. In Rajasthan, 65 pharmacy start-ups were formed in 2005, therefore we must remove the traditional methodology in pharmacy, huge global Web, which offers great value by improving connectivity of medical treatment to all but the country's most remote geographic areas. To ensure their personal safety in the case of a plague, customers should purchase everything digitally and use delivery options for critical products and medications. As a result, internet pharmacy provide cheaper pricing than traditional shops, along with easy availability, reduced purchase and goods expenses, flexibility, and social anxiety for patients. They make it possible for persons with mobility restrictions and that those living in isolated places to travel about. These enable not just quick service to the point of usage, but are also medication verification by certified physicians.

Research Objectives

- 1. To look at the connection between covid-19 and the pharmacy store industry.
- 2. To examine the elements that influence consumers' decisions to buy drugs in it or web.
- 3. Analyze the factors that clients desire including both real and virtual pharmacy.
- 4. To examine the effect of either the Covid-19 illness epidemic along both traditional and cyber pharmacists.
- 5. To distinguish both traditional and cyber pharmacy before to and throughout the covid-19;

RESEARCH METHODOLOGY

Data collection

The descriptive statistics of the research population is presented in the first survey question. Nationality, age, credentials, relationship status, wealth, employment, and computer spending are all included. The section two includes a variety of queries aimed at determining customer preferences and purchasing patterns in context of e. The sampled responders' replies are analysed using a tabulated and a pie graph. Take 250 specimens.

Geographical area

We have selected area of Mumbai city for our study.



Graph1. Mumbai city

DATA ANALYSIS

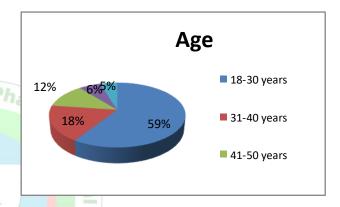
A test company's research area is a distinct feature. When constructing a questionnaire, it is critical to understand the demographics of the study population since only by understanding the unique characteristics of the population sample will we be able to analyze the information in an organized way. As a consequence, the questionnaire's first part contains a unique range of questions concerning women, height, credentials, parental status, salary, employment, and web consumption. Based on the facts, a brief outline was constructed. The factors that influence their incentive to purchase medication from a usage of e vary from human to human, and include their level of income, employment, and web expenditure. Summaries statistics of the replies were constructed and examined factors, as shown in the graph following.

Q1. Age

Table: 1

18-30 years	148
31-40 years	45
41-50 years	30
51-60 years	15
61-70 years and above	12

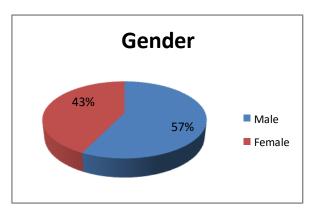
Chart: 1



Interpretation: The age group is classified into five categories that are 18-30 years, 31-40 years, 41-50 years, 51-60 years, 61-70 years, and above. From the table, it is observed that most of the sample respondents are fall under the age group of 18-30 years which consist of 59.2 percent of the total sample respondents followed by the age group of 31-40 years (18%), 41-50 years (12%), 51-60 years (6%) and 61-70 years and above (4.8%)

Q.2 Gender

Table: 2			
Male	143		
Female	107		
	Chart: 2		



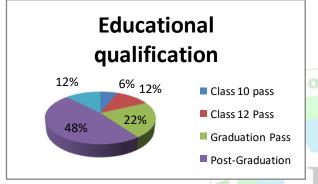
Interpretation: The tables presented the demography of the describes how the data, which revealed there were a whole total of 250 respondents, with the overwhelming of the study is an example, 57.2 percentage, being masculine and the remainder 41.6 basis points being female.

Q.3 Educational qualification

Table: 3

Class 10 pass	15
Class 12 Pass	30
Graduation Pass	55
Post-Graduation	119
M.Phil. / Ph.D.	31





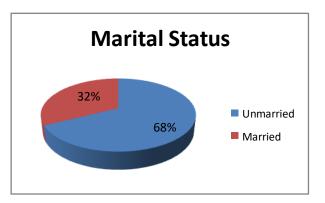
Interpretation: The majority of the sample was highly educated 48 % are post-graduate, followed by graduates (22%) and M.Phil. / Ph.D. (12. %). Class of 10th pass and class of 12th pass 6% and 12% respectively.

Q.4 Marital Status

Table: 4

Unmarried	169
Married	81

Chart:4



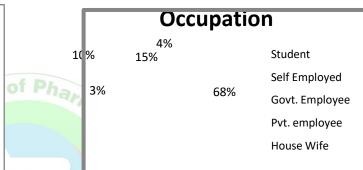
Interpretation: Marital status is a very important factor that may influence the buying pattern. 67.6% of the sample respondent are found unmarried and the remaining 32.4% are married.

Q.5 Occupation

Table: 5

Student	169
Self Employed	8
Govt. Employee	25
Pvt. employee	37
House Wife	11

Chart:5



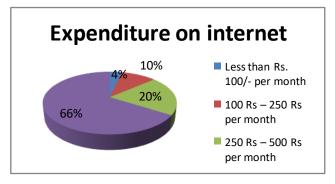
Interpretation: The bulk of the study participants (68. percent) are students, which indicates they do not have a fixed salary. They may, purchase a drug form online pharmacy for their close relatives, and 14.4 percent are private market employees, followed by government employees (10%), housewives (4%), and identity (3. %)

Q.6 Expenditure on internet

Table: 6

Less than Rs. 100/- per month	9
100 Rs – 250 Rs per month	25
250 Rs – 500 Rs per month	51
More than 500 Rs per month	165

Chart:6



Interpretation: A huge majority of people i.e. 66% expends more than Rs.500/- on the internet per month.

Q.7 Offer/ discount is a reason of influencing consumer preference

Table: 7	
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Agree	138
Disagree	70
Neutral	42

Chart:7

<u>г</u>	Offer/ also	count is a reaso	n of		Occasionally	105
influencing consumer preference				Monthly	95	
	U U	•			Weekly	31
					Bimonthly	19
- 1	17%					
			Agree			Chart:9
- 1	28%	55%	Disagree			
			Neutral	Phar		of shopping met nline pharmacy k COVID-19
Teston	mustation. As as	on in the figure	Someoite, the		12% 8%	
propo the b	ortion of individual belief because disc	een in the figure s, i.e. 55 percentag ounts / discounts otion, trailed by 1	ges, subscribe to are a cause for	\mathbf{C}	38%	42%

disagreed with the assumption. Approximately 17% of respondents are unconcerned about a bargain impacting consumer choice.

Q.8 Role of recommendation to buy the medicine from e-pharmacy

Table: 8

Agree	85
Disagree	122
Neutral	43

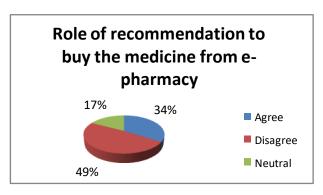


Chart:8

Interpretation: As seen in the figure opposite, the bulk of people, i.e. 49 % responses, dispute the idea that recommendations is a cause for the consumer to buy option, while 34 percent of those surveyed agrees with the premise. Approximately 17% of individuals are unconcerned with the message.

Prior to COVID-19, sampling answers on the regularity of purchasing medications through electronic pharmacies were collected.

Frequency of shopping medicine from the online pharmacy before COVID-19

Tabl	e: 9	
		105

Occasionally	105
Monthly	95
Weekly	31
Bimonthly	19

dicine from before Occasionally Monthly Weekly Bimonthly

Interpretation:

As shown in diagram previous paragraph, a vast proportion, 42 cents, was going to purchase generic medicines only every so often prior to the COVID-19 pandemic, so even though 38 percent of local interviewee decided to buy prescription medication from compounding retailers monthly prior to the COVID-19 global epidemic, accompanied by 12.4 percent who actually bought weekly yet only 7.6 percent who bought fortnightly.

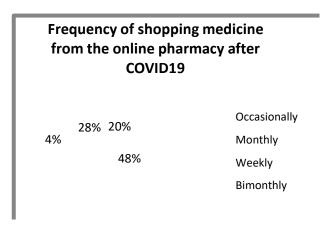
Exemplary answers on the likelihood of purchasing medications from a drug store implementing COVID-19.

Frequency of shopping medicine from the online pharmacy after COVID19.

Table:	10
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Occasionally	49
Monthly	121
Weekly	11
Bimonthly	69





Interpretation: As indicated in the figure above, once the COVID-19 epidemic began, a large proportion of the population, i.e. 48.percent, purchased medication quarterly out of a Canadian purchase, trailed by 13 per cent who acquired quarterly, 20 percent who purchased rarely, and 4 percent who ordered weekly.

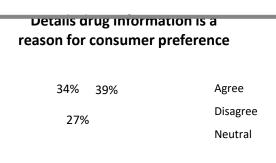
Purchase behaviour for obtaining medication from an order form is influenced by sampling replies to the assertion provides amount of medication on the pharmaceutical webpage.

Details drug information is a reason for online pharmacy consumer preference

Table: 11

Agree	99	2
Disagree	67	00
Neutral	84	I'ch .

Chart:11



Interpretation: As seen in the chart earlier in this section, a large number of sample population, and 39. Basis points, agree with the argument that detailed data about the drug on the pharmacist website influences consumers' attitudes for actually buying medicine from just an online pharmacy, 27 Percent disagree with the statement, and 34 Percent are indifferent with the assertion. Average replies to a comparative of service quality in physical and digital pharmacies

Comparison of customer relationship management in online pharmacy versus offline pharmacy

Online Pharmacy	Very Good	146
	Good	89
	Satisfactory	11
	Not satisfactory	4

Chart 12.2

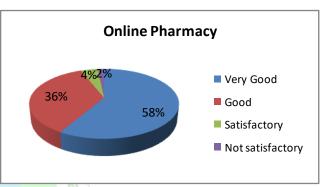


Table: 12.2

Offline Pharmacy	Very Good	11
	Good	20
	Satisfactory	87
2	Not satisfactory	132

Chart 12:2

Offline Pharmacy			
	4%	8%	
			Very Good
53%		35%	Good
		Satisfactory	
			Not satisfactory

Interpretation: As indicated in the image above, the overwhelming of the sampled population, 58 Percentage, are very pleased with the marketing of web - based, but a large calculated sample size are extremely unsatisfied with the marketing of analogue drugstore.

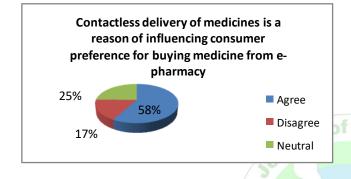
Examples of replies the sentence mobile payment delivery system is one factor impacting customer choice for purchasing pharmaceutical formation.

Contactless delivery of medicines is a reason of influencing consumer preference for buying medicine from e-pharmacy

Table: 13

Agree	145
Disagree	43
Neutral	62

Chart:13



Interpretation: According to the diagram above, a large number of test respondents, 58% per dollar agree with the argument that near - field communication distribution of

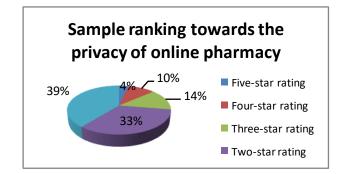
prescription drugs is a justification for affecting customer personal taste for having to buy prescription medication from e-pharmacy, while 25% majorities are unbiased with the assertion and 17% Majority dispute the idea.

Sample ranking towards the privacy of online pharmacy

Table: 14

Five-star rating	9
Four-star rating	25
Three-star rating	35
Two-star rating	83
One-star rating	98





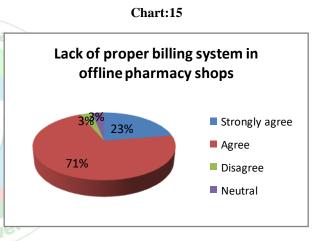
Interpretation: As seen in the figure above, a large proportion of the sample respondents are dissatisfied with the anonymity of online pharmacies. One-star ratings are given by 39% of the selected respondents, following two ratings (33%), multiple ratings (14%), four-star ratings (10%), and six different ratings (4%)

Typical replies to the assertion that the absence of a competent billing system in the majority of traditional drug store stores influences the purchase of medications from internet and e-pharmacy.

Lack of proper billing system in offline pharmacy shops is an influencing factor for buying medicine from online pharmacies

Table:	15
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Strongly agree	56
Agree	178
Disagree	8
Neutral	8



Interpretation: According to that diagram, a majority of the surveyed people surveyed, 71.2 percent, agree with the argument that a lack of any real payment system in most connected to the internet pharmacy shops influences purchasing prescription drugs from online e-pharmacy. Following that, 22.4 percent of local responses are totally confident in the assertion, 3.2 percent disapprove, and belongs to the second are ambivalent towards the proposition.

Findings

The follows are the questionnaire respondent's primary conclusions:

- 1. The number of participants is persuaded by promotional codes on pharmaceuticals purchased information.
- 2. Suggestions are quite significant when obtaining medication from an online based. A surgeon, ambulance, acquaintance, or family may suggest a certain option company that is a highly significant consideration when obtaining medication from an online purchase.

- Previous to the COVID-19, the incidence of buying medications from an online pharmacy was relatively low; nevertheless, the incidence of fight infections from a online purchase has grown after the COVID-19. Following the discovery of the Covid-19, the proportion of persons started buying medication on a regular basis.
- 4. The number of internet pharmacy websites includes comprehensive data on the drug, such as negative impacts, mechanisms involved, maximal dosage, and so on. Per the survey's results, thorough knowledge more about drug influences the procurement of prescription from generic medicines.
- 5. Service quality (CRM) is software that helps firms exert strong influence partnerships. It really is an effective way of generating consumer loyalty. Customer service is growing more crucial as market rivalry and key stakeholders expand. According with study's results, when opposed to older pharmacists, the proportion of persons prefer online option strategy. Another of the motivations for changing customer behaviour might be this.
- 6. Since the introduction of COVID-19, marketing skills and expectations have due to the advent. People are increasingly fascinated in services and goods that are supplied absent face-to-face interaction. The bulk of online pharmaceutical items are delivered via contactless technology. According to the study's results, instantaneous drug efficient delivery aspect in convincing customers to acquire medication from online purchase.

Despite the fact both physical and internet pharmacy must provide a charge to the consumer. Nevertheless, the absence of a competent pricing structure in most traditional drugstore stores was identified in this research to be management discretion the purchasing of drugs through Del Nuevo.

Recommendation

- Internet transactions of medications will be confined to those listed on a certain agenda.
- Specific recommendations ought to be established for the acquisition or selling of pharmaceuticals via the internet.
- Proper supervision of the selling of internet drugs will put a stop to these harmful activities.

Sensitization efforts must be created to educate individuals us about benefits and drawbacks of purchasing products illegally.

CONCLUSION

We may infer that Maharashtra customer is likely to utilise online based and physical pharmacies, and their purchase frequently has risen throughout the epidemic. In Mumbai, the drugstore business model is fresh and enticing, with the aim to increase the medical system. COVID-19 is a brand-new illness to the globe. It has a big influence on people's life, especially their health. As a consequence of Covid-19, the business situation and buying habit of a customer have been radically transformed. Consumers may choose not to buy numerous products, but they choose not to buy medication. Currently, nation is gaining popularity since consumers may use those online sites to acquire medication and other pharmacological supplies from the convenience of their own residences. Tastes and shopping patterns might change depending on geography. The aim of the research would be to get a good knowledge of the many factors that influence a company's choice to buy from an innovative homepage.. The rise of e into in the Maharashtra industry has simplified things to get medication in any part of the nation. Customers got increasingly acquainted with the online marketing strategy as a consequence of its extra perks, which include savings, effective customer service, frictionless home service, and so on. Nevertheless, there are a number of hazards linked with medication, such as medication resistant, drug misuse, and unlawful resale of prescription, to name a few. The systematic sampling approach was used to conduct this questionnaire.

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